Even though the government is reviewing the implementation dates for ICD-10, there is still much work to be done to get ready. ICD-10 is a major undertaking and will compound the financial stress on healthcare providers. Often referred to as the “Y2K of healthcare,” the cost and impact of ICD-10 implementation is estimated to be between $2 and $6 billion for hospitals. Beyond implementation, financial challenges will increase as coding/billing productivity will be reduced.
This seminar is designed to:

- Evaluate the financial impact of implementing ICD-10 for your organization
- Present action items necessary now for successful implementation
- Provide tools to minimize and survive the economic challenges ICD-10 will create

Agenda

9:00 a.m.  Registration and Welcome

9:15 a.m.  The Revenue Impact of Implementing ICD-10: How much will your hospital suffer?
           Bill Wagner, COO
           KIWI-TEK

Find out how ICD-10 impacts every single provider. Attendees will also hear about which budgets will be impacted, to what extent, for how long, and how to plan accordingly.

10:15 a.m.  Break

10:30 a.m.  Clinical Documentation Improvement – Action items to minimize losses
           Karen Youmans, MPA, RHIA, CCS
           YES HIM Consulting, Inc.

Learn how clinical documentation improvement efforts MUST be maximized to support ICD-10 coding and the difference this can make to your bottom line. Find out who should be involved in these programs in your organization.

11:45 a.m.  Lunch (provided)

12:30 p.m.  Enhanced Compliance: Operational and Financial Impact
           Tracey Goessel, MD
           FairCode Associates

Learn how improved documentation and compliance practices can yield substantial improvements in quality and financial metrics.

1:30 p.m.  Training & Education – What your staff needs to learn
           Karen Scott, MEd, RHIA, CCS-P, CPC
           Karen Scott Consulting & Seminars

ICD-10 education needs are many and varied – reaching far beyond the coding specialists in your organization’s HIM Department. Learn how to determine who needs what now and later to minimize the negative financial impact of ICD-10 implementation.

2:45 p.m.  Evaluation and Adjournment
**Faculty**

**Tracey Goessel, MD** is the President of FairCode Associates, a healthcare consulting firm specializing in DRG and coding audits. Formerly a member of the surgical faculty at the Johns Hopkins Hospital and Medical School, she was responsible for the research and development department of a major medical software firm. She has developed clinical guidelines that are used in the utilization management of over 4 million lives, and has developed disease management software. She performed her residency at Northwestern University, and became board certified in Internal Medicine and Emergency Medicine in 1986.

**Karen Scott** is the Owner of Karen Scott Seminars and Consulting in Bartlett, TN. She has more than 20 years of healthcare experience including working as Director of Health Information Management (HIM) in an acute care hospital, National Training Director for a nationwide transcription company, and reimbursement coordinator for a regional physicians group. She is also an educator, serving as Associate Professor at the University of Tennessee Health Science Center and Assistant Professor at Arkansas Tech University for many years. Karen earned a Bachelors Degree in HIM and Masters Degree of Education from Arkansas Tech University in Russellville. She is past president of both the Arkansas and Tennessee Health Information Management Associations, Past Chair of AHIMA’s Council on Certification and was recently elected as a Commissioner for AHIMA’s Commission on the Accreditation of Healthcare Informatics and Information Management (CAHIIM).

Karen holds the credentials of Registered Health Information Administrator (RHIA), Certified Coding Specialist-Physician (CCS-P) from AHIMA, and Certified Coding Specialist (CPC) from the AAPC.

**Bill Wagner** is the Chief Operating Officer and founding partner of KIWI-TEK, LLC. He has more than 30 years of experience in corporate management, the last 11 years in healthcare. Through his direct management of 300 coders operating in over 100 hospital facilities, Bill has developed a unique set of tools and analysis to measure revenue cycle opportunities for providers. He is a graduate of the Kelly School of Business, Indiana University and has a BS in Marketing and Advertising.

**Karen Garrett Youmans, MPA, RHIA, CCS** is the president of YES Consulting. Ms. Youmans has more than 25 years experience in the healthcare environment and the HIM/coding profession. Her stellar career has included Executive Vice President of a national healthcare consulting firm; Assistant Professor at the University of Central Florida; Coding Product Consultant and Client Resource Specialist; Practice Manager, coding products and services with AHIMA; as well as HIM Director and Assistant Director at several hospitals.

She has been an HIM consultant in various capacities including all aspects of HIM, coding, revenue cycle, and education. Her current expertise is focused in coding education & training, revenue cycle improvement projects, and electronic document imaging management.

Ms. Youmans obtained her MPA in Healthcare Administration from Golden Gate University and her BA in Health Information Administration from the College of St. Scholastica. She served on AHIMA’s Board of Directors; Chair for the Council on Accreditation; and Director for the Assembly on Education. She also served as FHIMA’s President from 1990 to 1991. She attended the October 2009 AHIMA Academy for ICD-10 and is an AHIMA-approved ICD-10-CM/PCS trainer.
Registration Fee
$150 for representatives from AHA member hospitals who register through May 24.

After May 24, the registration fee for representatives from AHA member hospitals will increase to $200.

Workshop Location
This workshop will be held at the Arkansas Hospital Association, 419 Natural Resources Drive, Little Rock. For driving directions please visit our website at www.arkhospitals.org.

Lodging
The Arkansas Hospital Association has made arrangements with nearby hotels for reduced rates on sleeping rooms. Please see information accompanying this program brochure.

Certificates of Attendance
All attendees will receive a certificate of attendance.

Refunds and Cancellations
If cancellations are received in writing five business days prior to the date of the workshop, $50 of the registration fee is refundable. Registrants who cancel the day of the program or fail to attend must pay the entire fee. Substitutions, however, are permitted. Registrations that are phoned in or faxed are subject to the same cancellation policy.

Questions
For questions, please contact the AHA Education Department at 501-224-7878.
REGISTRATION FORM

Please enroll the following person for the “ICD-10: Preparing for the Fallout” Workshop to be held May 31, 2012 at the Arkansas Hospital Association in Little Rock:

Registration Fee:

$150 for representatives from AHA member hospitals who register through May 24.

After May 24, the registration fee for representatives from AHA member hospitals will increase to $200.

Name

Title

Hospital/Institution

Mailing Address

City, State, Zip

Phone Number

Fax Number

E-Mail Address

Payment method:

☐ Check payable to: Arkansas Hospital Association

☐ Credit Card: ☐ Visa ☐ Mastercard

*American Express and Discover NOT Accepted.

Card Number

Expiration Date

Cardholder’s Address

Cardholder’s Name

Phone Number

Cardholder’s Signature

Return Payment and Form to:
Education Department, Arkansas Hospital Association, 419 Natural Resources Drive, Little Rock, Arkansas 72205; Telephone #501-224-7878; Fax #501-224-0519

DO NOT EMAIL REGISTRATIONS